

2026 C.A.R. NAR DIRECTORS RESOURCE GUIDE

GUIDELINES & EXPECTATIONS

SECTION 1: PURPOSE AND OVERVIEW

This guide provides California's National Association of REALTORS® (NAR) Directors with essential information, expectations, and resources to help them effectively represent California at the national level. It outlines the responsibilities, required meetings, and support available through the California Association of REALTORS® (C.A.R.).

When serving as a National Director, your fiduciary duty is to NAR. You are expected to bring forward California's perspectives and priorities in alignment with C.A.R. policy positions, while acting in the best interest of NAR and the real estate profession nationwide.


SECTION 2: EXPECTATIONS AND RESPONSIBILITIES

As a California NAR Director, you are expected to:

- Act in the best interest of NAR and the real estate profession nationwide.
- Prepare for and attend all required meetings.
- Review materials in advance and participate actively in discussion and voting.
- Model integrity, respect, and civility in all meetings and communications.
- Comply with NAR and C.A.R. Codes of Conduct and Civility Policies.
- Maintain confidentiality of non-public materials and deliberations.
- Use social media responsibly – reflect facts, respect confidentiality, and avoid personal attacks.
- Participate fully in your assigned NAR committees and report back as requested.
- All California Directors are required to be a member of at least one NAR Committee.
- Share key takeaways and updates from NAR meetings with your local association to strengthen awareness and engagement among members.

SECTION 3: REQUIRED MEETINGS

REALTORS® Legislative Meetings

 June 13–18, 2026 – Washington, D.C.

NAR NXT Governance Meetings

 November 4–9, 2026 – New Orleans, LA

Required sessions for California NAR Directors at both meetings

- **California Briefing** – Priorities and key issues from C.A.R. leadership and staff.
- **California Issues Briefing** – Preparation meeting for Hill Visits with Members of Congress. (REALTORS® Legislative Meetings Only)
- **Region 13 Caucus Meetings** – Regional coordination led by the Region 13 Vice President.
- **NAR Board of Directors** – Official decision-making and votes.

Additional:

- **Virtual Regional Stakeholder Meeting** (Pre-Caucus) – Held prior to each NAR meeting to prepare Directors.
- **Committee Meetings** – Attend and actively participate in your assigned NAR committees.
- **NAR Director Forum** – Held at C.A.R. Business Meetings.
- **Advocacy Week** – January 21-23, 2026, Washington, D.C. (by invitation only)

Director Prep Checklist

- 8-10 weeks out – Review schedule, register, and book travel.
- 2-10 weeks out – Review agendas, read background materials and C.A.R. briefs.
- 0-2 weeks out – Join the Virtual Regional Stakeholder Meeting.
- Onsite – Attend C.A.R. Briefings, Region 13 Caucus, assigned committees, and the NAR Board of Directors meeting.
- Within 30 days after – Submit stipend form.

SECTION 4: C.A.R. SUPPORT AND FUNDING FOR NAR DIRECTORS

To help offset the cost of participating in NAR governance, C.A.R. provides a travel stipend to eligible California NAR Directors and other key positions. The stipend is designed to support active participation in both national meetings each year.

Eligibility

To receive the stipend, Directors, and other eligible members, must:

- Be an active REALTOR® member in good standing.
- Be officially appointed as a California NAR Director by C.A.R., the local association, or by virtue of an NAR role.
- By virtue of appointment to Committee Chair or other key committee positions.
- Attend required meetings in person.

Meeting Attendance Requirements

Directors receiving a stipend are expected to attend all of the following sessions:

- California Briefing and California Issues Briefing meetings.

- Region 13 Caucus meetings.
- NAR Board of Directors meetings.
- Regional Stakeholder (Virtual Pre-Caucus) meetings.
- NAR Director Forum at C.A.R. Business Meetings.
- Any assigned NAR committee or forum meetings.

Stipend Details

- The stipend is intended to assist with travel, lodging, and related expenses for both required NAR meetings.
- Stipend disbursements are not automatic; Directors must complete the required stipend request form after each meeting.
- Failure to attend required meetings or fulfill participation expectations may result in forfeiture or repayment of the stipend.
- Full details are outlined in the [C.A.R. NAR Stipend Policy](#) on car.org.
- Directors who are compensated by their local association or other means may not be eligible for the C.A.R. stipend. If that compensation is less than the C.A.R. stipend amount, the Director may then qualify for the difference.

Expectations for Stipend Recipients

- Represent California REALTORS® with professionalism, preparation, and integrity.
- Actively engage in discussions and voting at NAR meetings.
- Participate in all California-specific and Region 13 meetings.

SECTION 5: RESOURCES AND SUPPORT

Regional Leadership

About Region 13

Region 13 encompasses California, Hawaii, and Guam. This regional alignment ensures collaboration among REALTOR® leaders across these jurisdictions on shared issues, advocacy priorities, and professional development initiatives.

Regional Vice President (RVP) – Role & Scope

- Serves as the official NAR representative for Region 13, connecting national leadership with state and local directors.
- Presides over and chairs Region 13 Caucus meetings at both the REALTORS® Legislative Meetings and NAR NXT Governance Meetings.
- Facilitates discussion, policy coordination, and communication among state and territorial associations within Region 13.

- Attends state conventions and NAR leadership meetings within the region.
- Works closely with C.A.R. and other Region 13 associations to identify emerging issues and ensure alignment with NAR's national priorities.
- Participates in NAR leadership activities, including the Executive Committee and Board of Directors.

2026 RVP, Region 13

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C.A.R. Contacts (NAR Meetings & Support)

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